

A woman with blonde hair, wearing dark sunglasses and a bright yellow, ruffled, spaghetti-strap dress, is sitting on a yellow surface against a yellow wall. She is smiling and looking towards the camera. The overall aesthetic is bright and summery.

SEASONS

WAYS OF WORKING

What we will cover

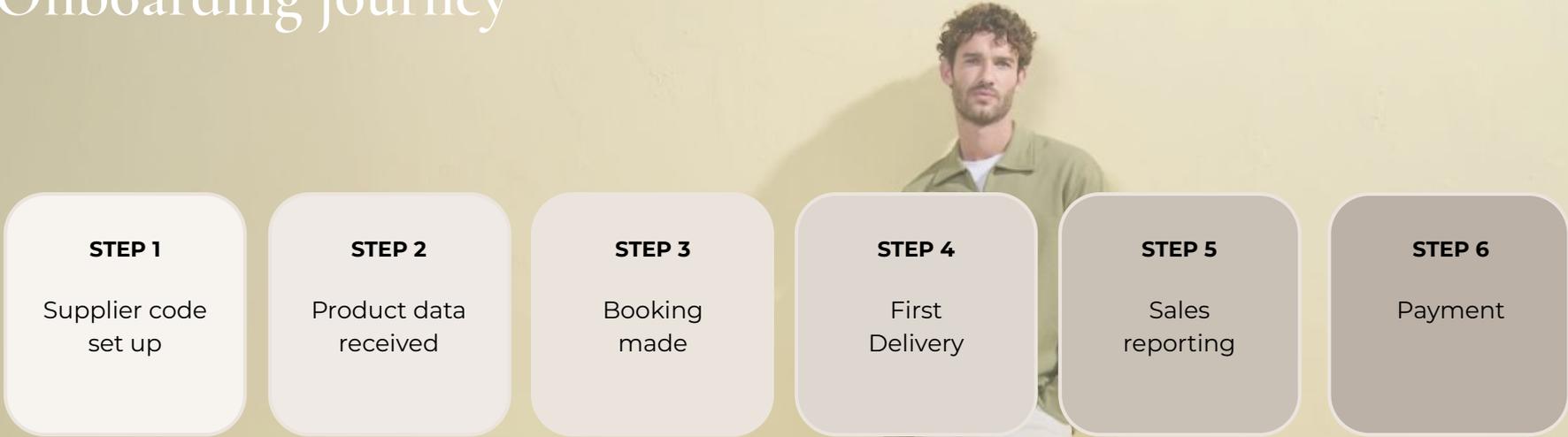
- Onboarding
- Logistics
- Sales reporting
- Payment
- Contacts

We look forward to working with you.

SEASONS



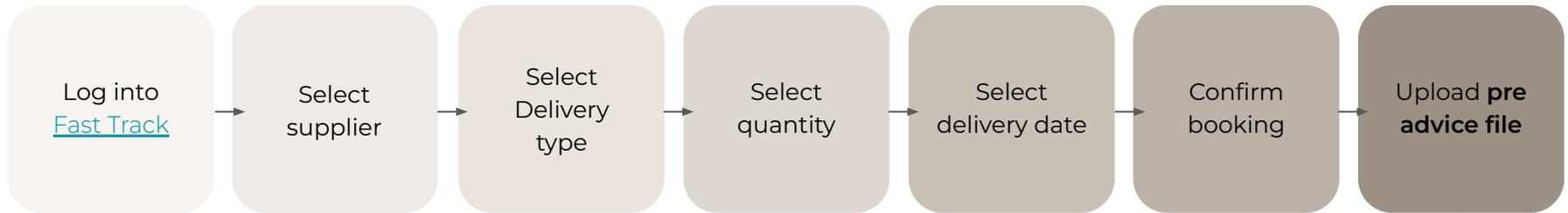
Onboarding journey



Make a Booking

Key contact: Caitlin Creedon

Booking are made through FastTrack



A **CSV** file telling our warehouse what stock is being delivered. To be uploaded a minimum of **3 working days** ahead of delivery

Upload Your pre advice (please provide at time of booking)

	A	B	C	D	E	F
1	Supplier	Booking Reference	Contract	Delivery	EAN	
2	A44070	X001879575	WB8509118	1	1234567891011	
3	A44070	X001879575	WB8509118	1	1234567891012	
4	A44070	X001879575	WB8509118	1	1234567891013	
5	A44070	X001879575	WB8509118	1	1234567891014	
6	A44070	X001879575	WB8509118	1	1234567891015	
7	A44070	X001879575	6S1234567	1	1234567891016	
8	A44070	X001879575	6S1234567	1	1234567891017	
9	A44070	X001879575	6S1234567	1	1234567891018	
10	A44070	X001879575	6S1234567	1	1234567891019	
11	A44070	X001879575	6S1234567	1	1234567891020	
12	A44070	X001879575	6S1234567	1	1234567891021	
13	A44070	X001879575	6S1234567	1	1234567891022	
14	EOF					
15						

Important to note for Pre-Advice:

1. Must be in **CSV format**
2. File name must include Booking Reference
3. Header for each column is **case sensitive** and must be written exactly as on the example.
4. Below the last line of data, you must add **"EOF"** (End of File)

"Delivery" refers to the number of deliveries that have been made against the contract
 e.g if it is the first time the contract is being delivered, put "1" and for the second delivery, write "2".

Delivery Presentation - Refurb requirements

Delivery presentation checklist

- BDCM cartons (**Fig 1**)
- Palletised and shrink wrapped, max height 1.8 metres (**Fig 1**)
- Pink label on carton end (**Fig 1 and 4**)
- Maximum carton weight is 15kg
- Individually polybagged (**Fig 2**)
- EAN/UPC on each unit on a swing tag (**Fig 3**)
- Cartons mixed at size level only
- Any mixing separated in bags /card in carton and labelled on exterior



Preferred Delivery Option

Can I deliver using a courier service?

Yes you can!

Any deliveries that are 20 cartons or less can be delivered loose loaded (not on a pallet) and will be directed to a dedicated area who will receive your stock.



Delivery Confirmation report (sent 2-3 days after stock processed)

Details, pre-advised quantity vs received quantity by booking reference and EAN

Delivery Confirmation

Supplier ID

Supplier Name

Booking Reference

Delivery Date 17/03/2020

Delivery Time 16:00

Total Quantity Booked 228

Total Quantity Received 228

PO Number (if applicable)

N/A for commission

Item Number

Size

EAN Number

Units uploaded on the pre-advise

Physically scanned into our DC

*Received quantity is the quantity of units received that are fit for sale and that is added to the Next war

Next Reference	Method of Supply	Delivery No	Next Item	Next Option	EAN	Pre Advised Quantity	Received Quantity*	Comments
1	W	03	522236	18	4099322448966	0	0	
2	W	03	522236	20	4099322448965	0	0	
3	W	03	522236	22	4099322448928	28	28	
4	W	03	522236	24	4099322449079	75	75	
5	W	03	522236	26	4099322449048	63	63	
6	W	03	522236	28	4099322448942	56	56	
7	W	03	522236	30	4062051292038	0	0	
8	W	03	522236	32	4062051295527	00	0	
9	W	03	522236	34	40620512952021	0	0	
10	W	03	522236	36	4062051295473	0	0	
11	W	03	522236	38	4062051292052	0	0	
12	W	03	522236	40	4062051292076	0	0	
13	W	03	522236	42	4062051292069	0	0	
14	W	03	522236	44	4062051292045	0	0	
15	W	03	522236	46	4062051292069	0	0	
16	W	03	522236	48	4062051292045	0	0	
17	W	03	522236	50	4062051295480	0	0	
18	W	03	522236	52	4062051295497	0	0	
19	W	03	522236	54	4062051295439	6	6	
20	W	03	522236	56	4062051295459	6	6	

Sales Reporting

Key contact: Caitlin Creedon



Globalscape

Same login for everybody

Log in

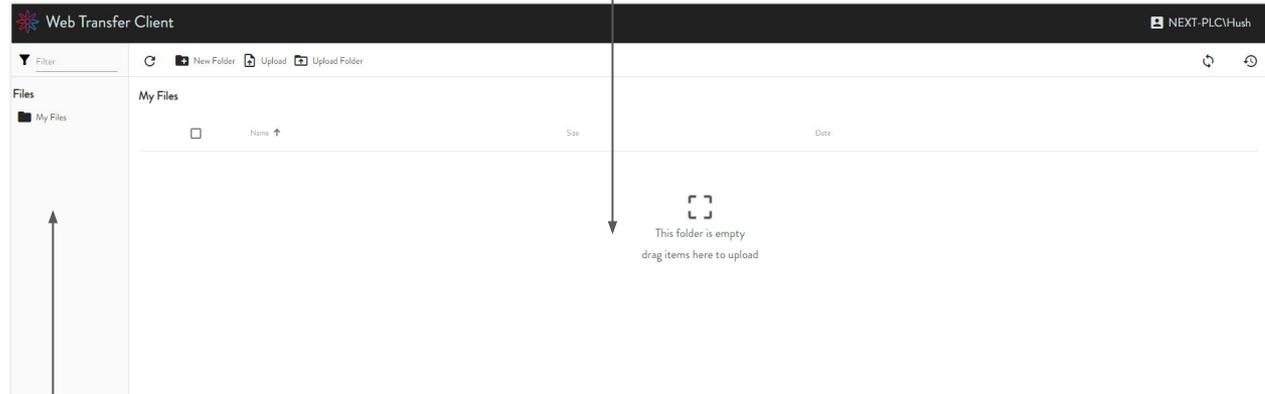


Username: [Forgot Username](#)

Password:

Log in

1. Daily sales report
2. Weekly sales report
3. Weekly stock report



28 day clean up rule

Globalscape

1. Daily Sales Report

- a. Transaction level report detailing each individual sale and return taken on products
- b. Contains EAN and manufacturer codes

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y
1	Source	SupplierC	BIS_Ref	ItemOptic	ProductSt	OptionDe	ItemDesc	Subgroup	Subgroup	EAN	PolledDate	TransDate	CountryC	SaleUnits	SaleValue	ReturnUn	ReturnVal	FullPrice	SalesSour	ModelTyp	VATRate	VAT	VATExclus	Commissi	Commission
2	ONL	A11111	1.81E+12	10000118	f		18 GRN LACE	GE15	Generic	NULL	05/08/2018	05/08/2018	GB	1	70	0	0	MD	Online	Concessio	20	11.67	58.33	39	22.75
3	ONL	A11111	1.81E+12	10000212	Pink		6 PINK DR	GE15	Generic	5E+12	05/08/2018	04/08/2018	GB	1	25	0	0	MD	Online	Concessio	20	4.17	20.83	39	8.12
4	ONL	A11111	1.81E+12	10021318	Lace Dress		18 PINK MET.	GE15	Generic	NULL	05/08/2018	03/08/2018	GB	1	24	0	0	MD	Online	Concessio	20	4	20	39	7.8
5	RET	A11111	1.81E+12	10000401	171 ONE		FASINATC	GE15	Generic	5E+12	05/08/2018	05/08/2018	GB	1	60	0	0	MD	HUNTINGI	Concessio	20	10	50	40	20
6	ONL	A11111	1.81E+12	10000514	141 MULTI		10 MULTI STR	GE15	Generic	5E+12	05/08/2018	05/08/2018	GB	1	33	0	0	MD	Online	Concessio	20	5.5	27.5	39	10.73
7	ONL	A11111	1.81E+12	10000613	987420		8 BLU MAXI	GE15	Generic	5E+12	05/08/2018	05/08/2018	GB	0	0	-1	-28	MD	Online	Concessio	20	-4.67	-23.33	39	-9.1
8	ONL	A11111	1.81E+12	10000616	987420		14 BLU MAXI	GE15	Generic	5E+12	05/08/2018	05/08/2018	GB	1	35	0	0	MD	Online	Concessio	20	5.83	29.17	39	11.37
9	ONL	A11111	1.81E+12	10000714	101 JACQL		10 BLK DRESS	GE15	Generic	5E+12	05/08/2018	05/08/2018	GB	0	0	-1	-160	MD	Online	Concessio	20	-26.67	-133.33	39	-52
10	ONL	A11111	1.81E+12	10000715	101 JACQL		12 BLK DRESS	GE15	Generic	5E+12	05/08/2018	05/08/2018	GB	0	0	-1	-160	MD	Online	Concessio	20	-26.67	-133.33	39	-52
11	ONL	A11111	1.81E+12	10000715	101 JACQL		12 BLK DRESS	GE15	Generic	5E+12	05/08/2018	05/08/2018	GB	0	0	-1	-60	MD	Online	Concessio	20	-10	-50	39	-19.5
12	ONL	A11111	1.81E+12	10021816	101 OMBR		14 METAL SQ	GE15	Generic	5E+12	05/08/2018	05/08/2018	GB	1	45	0	0	MD	Online	Concessio	20	7.5	37.5	39	14.63
13	ONL	A11111	1.81E+12	10021914	101 Pink		10 BLUSH PL	GE15	Generic	5E+12	05/08/2018	05/08/2018	GB	1	14	0	0	MD	Online	Concessio	20	2.33	11.67	39	4.55
14	ONL	A11111	1.81E+12	10021914	101 Pink		10 BLUSH PL	GE15	Generic	5E+12	05/08/2018	05/08/2018	GB	1	28	0	0	MD	Online	Concessio	20	4.67	23.33	39	9.1
15	ONL	A11111	1.81E+12	10021917	101 Pink		16 BLUSH PL	GE15	Generic	5E+12	05/08/2018	05/08/2018	GB	1	20	0	0	MD	Online	Concessio	20	3.33	16.67	39	6.5
16	ONL	A11111	1.81E+12	10021015	15165		12 PINK JUMI	GE15	Generic	5E+12	05/08/2018	05/08/2018	GB	1	10	0	0	MD	Online	Concessio	20	1.67	8.33	39	3.25
17	ONL	A11111	1.81E+12	10021016	15165		14 PINK JUMI	GE15	Generic	5E+12	05/08/2018	05/08/2018	DE	1	63.15	0	0	MD	Online	Concessio	23	11.81	51.34	39	20.02
18	ONL	A11111	1.81E+12	10021016	15165		14 PINK JUMI	GE15	Generic	5E+12	05/08/2018	05/08/2018	GB	1	16	0	0	MD	Online	Concessio	20	2.67	13.33	39	5.2

Globalscape

2. Weekly Sales Report

- a. Tab 1 - Showing weekly sales by brand, gender and product type. Will show data for last week alongside cumulative position each season
- b. Tab 2 - Line level report showing weekly and cumulative sales at size level on all lines
- c. Tab 3 - Summary showing any lines we have less than 4 weeks cover on for replenishment

	C	E	G	J	K	M	P	Q	S	V	X	Y	Z	AD	AI	AL	AN
2	Brand Name - Summary																
4	Week Commencing Sat 18 Jan 2020																
7	Brand Total	Full Price	LW	LW	LW	LW	Despatches	LW	LW Return	LW Returns	LW Returns	Returns					
8	Brand Name	Markdown	10,124	£205,399.21	8,135	£152,444.19	34.74 %	-9,701	-£203,662.60	-5187	-£101,265.71	101.12 %					
9	Brand Name	All Sales	16,260	£467,985.28	13,611	£358,804.25	30.43 %	-12,177	-£328,236.22	-7210	-£196,103.04	67.38 %					
10	Brand Name	Full Price	6,136	£262,586.07	5,476	£206,360.06	27.25 %	-2,476	-£124,573.62	-2023	-£94,837.33	31.36 %					
12	Brand Name	LW Despatches TY	LW Despatches Value TY	LW Despatches LY	LW Despatches Value LY	Despatches Var%	LW Returns TY	LW Return Value TY	LW Returns LY	LW Returns Value LY	Returns Var%						
13	Brand Name	16,260	£467,985.28	13,611	£358,804.25	30.43 %	-12,177	-£328,236.22	-7210	-£196,103.04	67.38 %						
15	Gender Description	LW Despatches TY	LW Despatches Value TY	LW Despatches LY	LW Despatches Value LY	Despatches Var%	LW Returns TY	LW Return Value TY	LW Returns LY	LW Returns Value LY	Returns Var%						
16	Female	11,901	£392,435.76	8,302	£275,993.81	42.19 %	-9,326	-£283,788.38	-4744	-£153,752.48	84.57 %						
17	Older Girls	644	£10,249.20	810	£10,117.73	1.30 %	-472	-£6,931.17	-74	-£1,110.21	524.31 %						
18	Male	1,445	£39,101.26	1,813	£42,403.43	-7.79 %	-1,067	-£25,489.14	-1043	-£25,953.28	-1.79 %						
20	Boy	841	£8,524.71	1,481	£18,031.69	-52.72 %	-552	-£4,896.65	-654	-£7,914.58	-38.13 %						
21	Girl	1,429	£17,674.35	1,205	£12,257.59	44.19 %	-760	-£7,130.88	-695	-£7,372.49	-3.28 %						
23	Product Type	LW Despatches TY	LW Despatches Value TY	LW Despatches LY	LW Despatches Value LY	Despatches Var%	LW Returns TY	LW Return Value TY	LW Returns LY	LW Returns Value LY	Returns Var%						
24	Dresses	2,193	£65,504.97	1,709	£49,823.04	31.48 %	-1,915	-£52,538.37	-942	-£27,558.55	90.64 %						
25	Jumpers	1,228	£37,396.96	1,193	£31,255.66	19.65 %	-849	-£23,021.33	-736	-£18,101.32	27.18 %						
28	Gender Description	Product Type	LW Despatches TY	LW Despatches Value TY	LW Despatches LY	LW Despatches Value LY	Despatches Var%	LW Returns TY	LW Return Value TY	LW Returns LY	LW Returns Value LY	Returns Var%					
29	Female	Dresses	1,957	£61,621.97	1,421	£46,323.59	33.03 %	-1,794	-£50,928.32	-887	-£26,758.67	90.31 %					
30	Boy	Jumpers	21	£301.85	9	£148.05	103.88 %	-14	-£167.42	-13	-£175.10	-4.31 %					
31	Older Girls	Dresses	36	£466.02	179	£2,093.39	-77.74 %	-29	-£361.78	-4	-£59.24	510.71 %					
32	Older Girls	Jumpers	12	£229.52	37	£680.65	-66.28 %	-6	-£84.56	-2	-£40.00	111.41 %					
33	Male	Jumpers	214	£7,325.14	142	£4,246.84	72.48 %	-151	-£4,368.35	-87	-£2,663.44	64.01 %					
34	Girl	Dresses	200	£3,416.98	108	£1,397.06	144.58 %	-92	-£1,248.27	-50	-£729.64	71.01 %					

Globalscape

3. Weekly Stock File

- a. Details our stock holding across every line in our warehouse

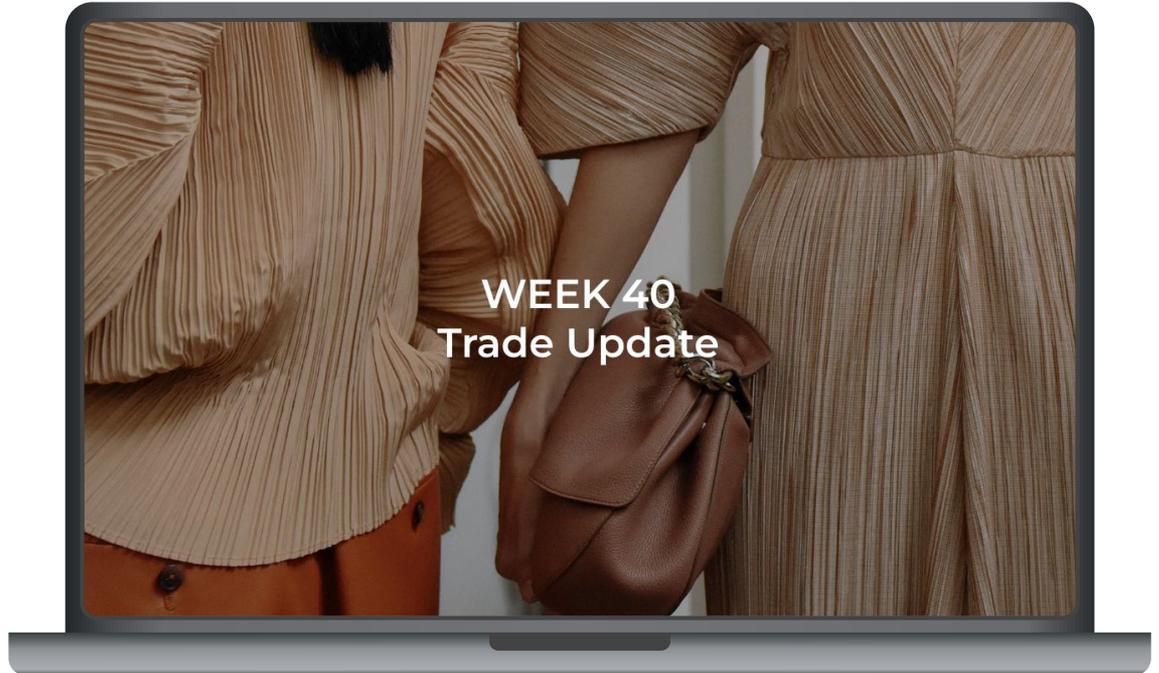
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U
SupplierC	ItemOptio	ProductSt	OptionDe	ItemDesc	Subgroup	Subgroup	EAN	OpeningS	TotalRece	Sales	Returns	FaultyStoc	RTB	OtherAdj	ClosingStc	Online	InTransit	RetailWhs	RetailStor	BrandName
A11111	100000000	PINK	X-Small	BLU AERO GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	PINK	Small	BLU AERO GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	PINK	Medium	BLU AERO GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	PINK	Large	BLU AERO GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	PINK	X-Large	BLU AERO GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	PINK	Large	BLA CORE GE15	Generic	5.00E+12		2	0	0	0	0	0	0	2	0	1	1	0	2XU
A11111	100000000	PINK	X-Small	BLA AERO GE15	Generic	5.00E+12		257	0	-111	0	0	0	-6	140	140	0	0	0	2XU
A11111	100000000	PINK	Small	BLA AERO GE15	Generic	5.00E+12		1	0	0	0	0	0	0	1	1	0	0	0	2XU
A11111	100000000	PINK	Medium	BLA AERO GE15	Generic	5.00E+12		2	0	0	0	0	0	-1	1	1	0	0	0	2XU
A11111	100000000	PINK	Large	BLA AERO GE15	Generic	5.00E+12		2	0	0	0	0	0	0	2	2	0	0	0	2XU
A11111	100000000	PINK	X-Large	BLA AERO GE15	Generic	5.00E+12		1	0	0	0	0	0	0	1	1	0	0	0	2XU
A11111	100000000	PINK	X-Small	BLU AERO GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	PINK	Small	BLU AERO GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	PINK	Medium	BLU AERO GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	PINK	Large	BLU AERO GE15	Generic	5.00E+12		400	200	-350	80	4	0	5	339	139	200	0	0	2XU
A11111	100000000	PINK	X-Large	BLU AERO GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	STRPSRF	ONE	GRN RUN GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	STRPSRF	ONE	BLA RUN E GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	STRPSRF	Small	WHT VECT GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	STRPSRF	Medium	WHT VECT GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	STRPSRF	Large	WHT VECT GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	STRPSRF	X-Large	WHT VECT GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	STRPSRF	X-Small	BLA AERO GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU
A11111	100000000	STRPSRF	Small	BLA AERO GE15	Generic	5.00E+12		0	0	0	0	0	0	0	0	0	0	0	0	2XU



Trade Updates

4. Frequent Trade Updates

- a. Frequent trade updates and key messages will be shared by the Seasons buying team



Payments

Key contact: Branded Accounts



Payments - How we pay you for wholesale contracts

1.

VAT Number: CB923048840

INVOICE

BILL TO
 NEXXT P.L.C
 DESPOND ROAD
 ENDERSBY
 Leicestershire
 LE19 4AT
 UNITED KINGDOM
 VAT Number: GB179765890

A2371262

Customer Number	14310	Invoice Number	58023578
Currency	GBP	Invoice Date	28.09.2022
Order Number	0010959203	Invoice Due Date	30.10.2022
Delivery Number	0703995099	Delivery Date	28.09.2022
Customer PO Number	3A30943181 641714		
Order Reason	RCO PURCHASE CONTRACT CALL OFF		
Payment Terms	Net 30 Days		

Page 1 of 1

DELIVER TO
 102968
 NEXXT DISTRIBUTION LTD
 OXLE LANE INDUSTRIAL EST.
 ELMSTALL WAY WAREHOUSE
 SOUTH ELMSTALL
 WF9 2XT
 UNITED KINGDOM
 VAT Number: GB179765890

Material	Description	Colour	Size	UoM	Qty	Wholesale Price	Disc %	Net Price	Tax Base	VAT %
M9190C	ALL STAR H BLACK	001 BLACK	3.5	PAA	51	30.46		30.46	1,553.65	20.00
			4.5	PAA	175	30.46		30.46	5,330.50	20.00
			7.5	PAA	117	30.46		30.46	3,563.82	20.00
			8	PAA	196	30.46		30.46	5,970.16	20.00
			*Subtotals					539		

Incooterms:DDP

Wholesale Amount	Total Discount	Total Units	Net Amount	VAT %	Total VAT	Total Due
16,417.94		539	16,417.94	20.00	3,283.59	19,701.53

To include:

- Supplier code
- VAT number
- Quantity
- Total amount due

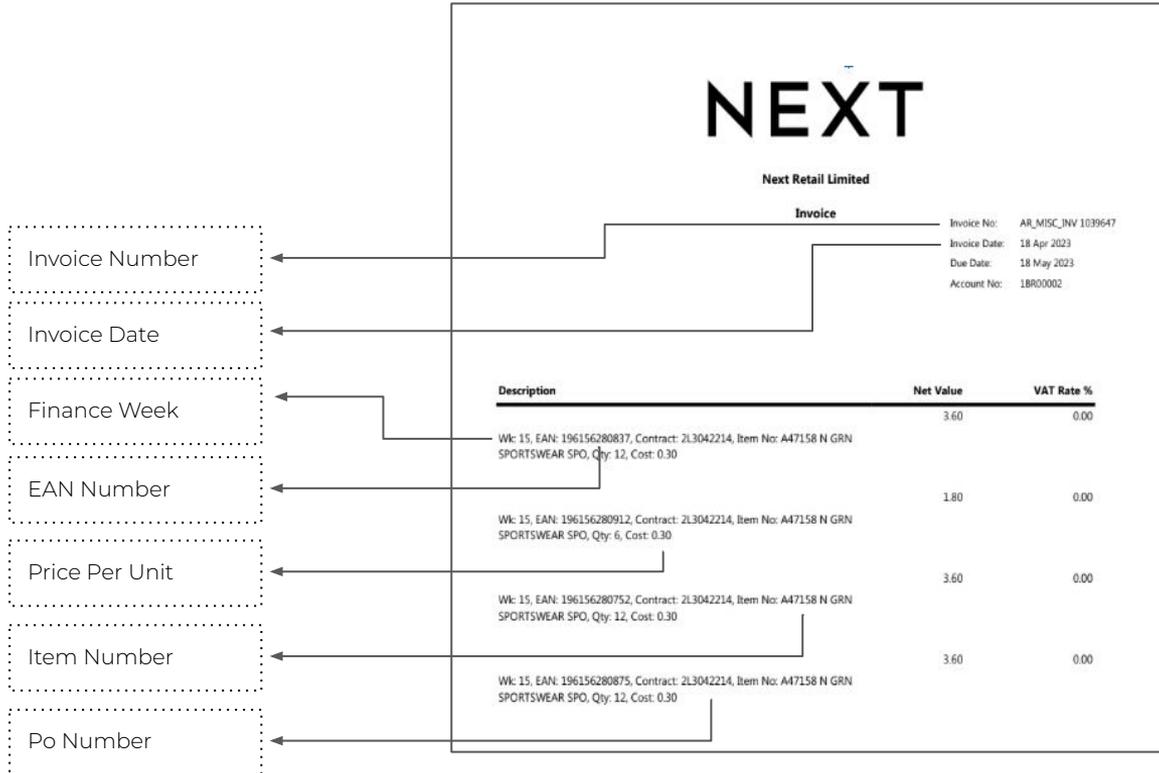
1x PO per invoice
 1x PO per style

InvoicesToNext@next.co.uk

2.

PRODUCT ID	DESCRIPTION	COLOUR	ORIGIN	TYPE	MATERIAL CONTENT	INTRASTAT	HTS CODE	MID CODE	DUTY RATE	QTY	UNIT PRICE	TOTAL
00140 1302 SELVEDGE DENIM	DUKE PANT	INDIGO	PORTUGAL	MENS WOVEN	100% ORGANIC COTTON - OUTER, 100% COTTON POCKET BAG	62034231	6203.4231.00	PTSERCON12 86GON	N/A	8	£92.00	£736.00
COMMENTS: 4W3033472												
P32032 LINEN COTTON SHIRTNG	CAMP SHIRT	BLUE	INDIA	MENS WOVEN	61% LINEN 39% COTTON	62059010	6205.9010.90	INMAEENG787 9GUR	N/A	25	£53.00	£1,325.00
COMMENTS: 4W3033362												
P32054 SINGLE JERSEY	LOOSE TEE	ECRU	INDIA	MENS KNIT	100% COTTON	61091000	6109.1000.10	INMAEENG787 9GUR	N/A	25	£20.00	£500.00
COMMENTS: 4W3033414												
P32059 SINGLE JERSEY 7 DIAS	PRINT TEE	ECRU/RED	INDIA	MENS KNIT	100% COTTON	61091000	6109.1000.10	INMAEENG787 9GUR	N/A	25	£22.00	£550.00
COMMENTS: 4W3033333												

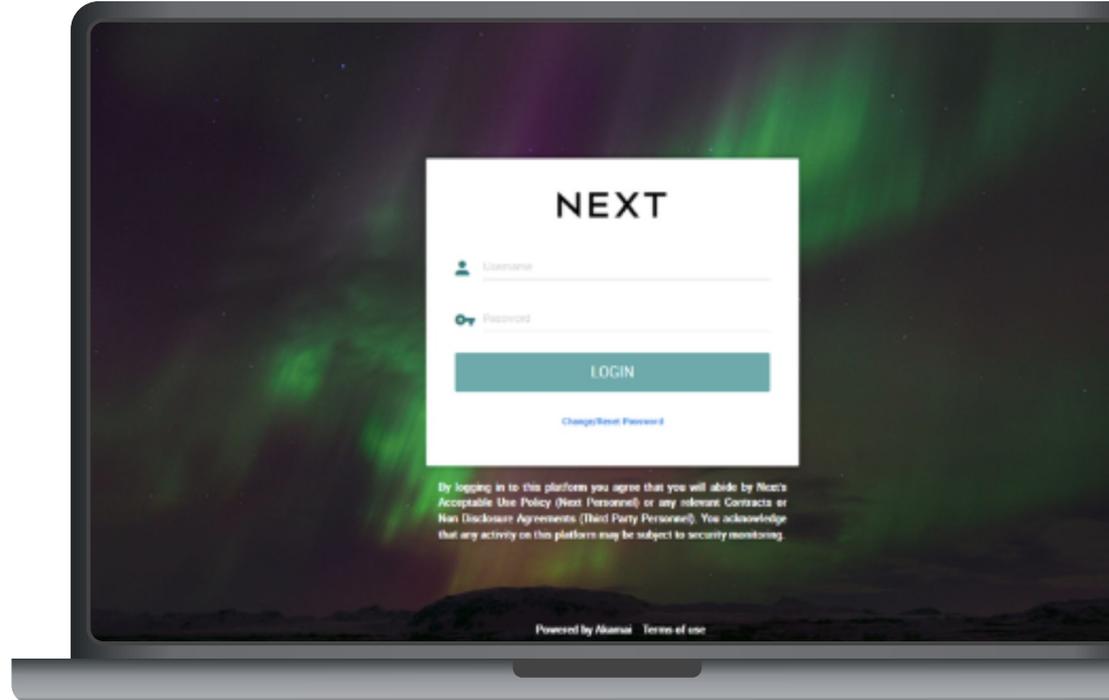
Finance - How we charge you for the refurb process



Supplier Finance Portal

Provides you with:

- Unpaid invoices
- Debit notes
- Recent payments
- Remittances
- Bank account details and amendments
- Contacts
- Invoices up to 18 months old



Contacts

DATA & BUYING

Menswear

Alexander Francis: Alexander_Francis@next.co.uk

Thomas Maher: Thomas_maher1@next.co.uk

Womenswear

Caleb King: Caleb_King@next.co.uk

Hanya Wadee: Hanya_Wadee@next.co.uk

Catherine Sibley: Catherine_sibley@next.co.uk

Bryony Wood: Bryony_wood@next.co.uk

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